

## Burcu Tuzcu Ersin Writes a Series of Articles About Term Sheets

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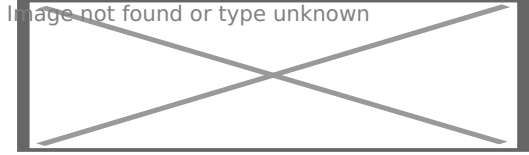
Moroğlu Arseven Partner Burcu Tuzcu Ersin has recently begun publishing a regular series of insights into the legal aspects of term sheets and related topics. Burcu's insight is particularly useful for startup companies seeking to understand and avoid common obstacles faced during financing activities. These insights are published in Turkish on the popular technology commentary website Webrazzi.com.

In future installments, Burcu intends to cover all legal aspects of term sheets and venture capital finance, including down round risks, anti-dilution provisions, liquidation preferences, protection provisions and management rights. Burcu tailors her discussion of these topics to be relevant and applicable to the common practices and party expectations in the Turkish environment.

Below are links to the Burcu's complete series of insights to date:

- [Term sheet nedir?](#) (August 22)
- [Term Sheet v2: Kimya mı, matematik mi?](#) (November 21)

Webrazzi.com was founded in 2006 by Arda Kutsal. The Turkish website focuses on analyzing and reviewing global Internet and technology developments, with a particular focus on Turkey.



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