

Public Procurement and Government Contracts

Moroğlu Arseven has significant experience helping clients to successfully navigate complex and often highly technical public procurement processes and government contract mechanisms. The firm maintains a strong focus on supporting clients to achieve their commercial objectives in these complex environments, on time and on budget.

We support clients involved in competitive processes within the health, R&D, transport, defence, energy, infrastructure, technology and education industries, among others. We assist a range of clients to understand their rights and responsibilities in this context, including local and international entities, as well as interested parties such as financial institutions or insurers. We support clients with all facets of their interactions with the Turkish Public Procurement Authority, including complaint processes.

Moroğlu Arseven's support ranges from qualification steps, bid-structuring, advising on procurement processes and regulatory relations, through to negotiating contracts, obtaining project financing. We also support during all aspects of related disputes, enforcement processes and lawsuits to challenge tender decisions.

We develop bespoke procurement strategies for clients, which draw together legal, commercial political and ethical considerations into a coherent and systematic roadmap. Our structured approach helps our clients to anticipate potential issues and proactively prepare strategies to address these. For instance, determining contract risk allocation, ensuring compliance with procurement rules, forming bidding consortia, as well as legal and practical aspects of exchanging sensitive data between competitors.

Moroğlu Arseven offers full-scope support for clients considering or participating in public procurement. Our integrated support includes regulatory compliance counselling, as well as negotiating and documenting complex commercial agreements. The firm maintains a strong focus on ensuring clients understand the procedural steps involved and they meet all regulatory compliance obligations

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